

HOW TO
MAKE **P**  **RTNER**



Preparing for your partnership panel interview

Partner panel checklist

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- 1-sentence sell identified and tested.
- 3-sentence sell identified and tested.
- Business Case distilled into a 1-page Talksheet.
- Business Case presentation dress rehearsal done.
- Practiced 1st minute and last minute of my presentation at least 10 times audibly.
- Sponsor, mentor and coach happy with my Business Case presentation.
- Journey to panel interview planned with plenty of time if there are problems getting to the venue.
- Clothes for panel interview have been selected and tried on to make sure they still fit.
- Questions from the panel have been anticipated and practiced.
- Researched all the panel members so I know their backgrounds and potential agendas.
- Slides and handouts prepared for panel.